



LAW

LMP:KM EXPO #1

We are #HumansFirstLawyersSecond



14 November 2023



**Your home or office!
The event will be held
in the LMP:KM EXPO
Conference Hall**

**LMP is an award-winning law firm
which operates exclusively in the
property sector.**

Knowledge Management or KM is the process of identifying, organising, storing, and disseminating information within an organisation.

LMP:KM is a virtual legal conference where we and our speakers will identify, organise and disseminate some of the current legal information that property management companies and their employees need to understand. We will even store it, as the event will be recorded so that delegates can access the event again should they want to.

LMP Law aim to help all of those in the sector gain an understanding of the legal issues they may face in their day-to-day work. Why everyone in the sector? Because at LMP we firmly believe knowledge is for sharing.

Why a new type of conference now?

We have three reasons.

As anyone in the residential property management sector knows, it's incredibly hard to keep up to date with legislation, and the law affecting the way leasehold blocks are managed. Understanding the current Building Safety legislation is almost a full-time job in itself.

The industry is changing at a pace like never before and property managers have to keep up to date.

Training is expensive and time consuming. LMP recognise it is simply not possible for all employees who want to attend in-person training events to go. There are cost implications for businesses, carbon emission implications for the planet, plus lessee implications- someone must be available at the office to do the day job and look after the properties!

So, we have decided to try and change the way that legal updates and knowledge are delivered. We are bringing the legal conference to you!

We have built our own conference facility on a state-of-the-art virtual conferencing platform called REMO and you are all invited to attend.

The cost of attending the event is, we think, affordable. A flat firm-wide fee of £275 plus VAT- with no limit on the number of delegates that can attend from one organisation.

The goal of **LMP: KM EXPO#1** and indeed future EXPO's is to help property managers and their staff keep up to date with some of the legal issues which may impact the way they deliver their services and improve the knowledge base of the sector without leaving home or the office.

EXPO#1 will have a focus on service charge payments and expenditure. As every property manager knows, the life blood of any property development is the service charge payments. Without the service charge income stream being paid in full and on time, a development can literally grind to a halt! Bills don't get paid; services don't get provided and the residents get disgruntled.

During EXPO#1 delegates will learn:

- What legal mistakes property managers have made in the past which have come to the attention of the courts, the impact on the developments and how similar mistakes can be avoided in the future.
- What impact compulsory mediation (if it comes into force) may have on the sector.
- Receive a service charge law update and discuss any implications on cash flow.
- Receive the results of a legal confidence survey that delegates will have completed prior to the conference.
- Participate in group possibility thinking exercises to help shape the sector in the future.

Aims and Objectives

We make no bones about it; this event has ambitious aims for property managers. They are: -

- 1 **To bring together property managers** from all over the UK and further afield with a desire for change and a thirst for knowledge.
- 2 **Create a virtual event** enabling property managers to meet in a relaxed atmosphere, learn and exchange views, ideas, thoughts, and information about the sector and where appropriate, blatantly, unashamedly, unreservedly, without fear or favour learn and enjoy being part of a thriving and essential profession.
- 3 **To upskill those in the sector** by delivering legal knowledge and training in a new and innovative way.



Laura Severn, LMP Law

Laura is a Founding Owner and Director of LMP. Laura has over 20 years' experience in the property management sector having started her career in law in 2000.

Laura was delighted to attend the Property Management Awards 2022 where LMP were crowned "Legal Services Provider of the Year". This result, as far as LMP were concerned, was the second most celebrated event of the last year.

The first being Nottingham Forest FC remaining in the Premier League after beating Arsenal in the last home game of the season. This seems an appropriate way to introduce the LMP ethos of #humansfirstlawyerssecond.

Event Chair



Justin Bates, Landmark Chambers
www.landmarkchambers.co.uk

Justin must be one of the best-known barristers currently working in this area of law. Justin's practice covers all aspects of housing, property, and local government law. He is the Deputy General Editor of the Encyclopaedia of Housing Law and is the author or co-author of a number of other books and annotated statutes.

In recent years, he has given evidence on housing law reform to the All-Parliamentary Committees on both Legal Aid and the Private Rented Sector; the Welsh Assembly on the Renting Homes (Wales) Act; and the House of Lords on housing and the Equality Act 2010. He co-drafted the Homes (Fitness for Human Habitation) Act 2018 for Karen Buck MP and continues to provide legislative and policy support to the Shadow housing team. He has appeared on various BBC news and current affairs programmes discussing housing law. In 2019/20, he worked on the Right to Manage reform proposals produced by the Law Commission.

Justin is also one of a small number of barristers appointed to the Equality and Human Rights Commission's Panel Counsel in 2019. He is an active supporter of Advocate (the Bar Pro Bono Unit) and, in 2020, was nominated for the "Pro Bono Junior of the Year" award.



Peter Cornell, LMP Law
www.lmp-law.com

Founding Owner and Director of legal services, Peter is an accomplished solicitor and Head of Legal at LMP. Peter has been involved in residential leasehold law since starting his career in 2012. He specialises in Arrears Recovery and Property Litigation this includes all areas of Landlord & Tenant Law such as breaches of lease, section 20 consultation, service charge disputes, possession proceedings. He also has experience in real property issues including disputes relating to adverse possession and boundaries, easements, covenants (including rights of light), access to neighbouring land, nuisance (including noise), enfranchisement and party walls. Peter represents a wide range of clients, professional landlords, freeholders, developers, management companies and individual leaseholders alike.



Colin Horton, CEO- Project Chartered Surveyors
www.projectsurveyors.co.uk

It would be fair to say Colin Horton is one of the most high-profile surveyors in the sector. When he is not working in his own business, Project Surveyors, he is organising networking and social events for the industry. He also graced our television screens, as a participant in Channel 4s "Selling Super Houses".

The Project's ethos is all about personality, being approachable and simply surveying and producing work to the highest possible standards for its clients. The services offered include, design and specification, project management, section 20 major works, planned maintenance reports, defect inspection reports, party wall services, schedules of dilapidations, licences to alter, measured surveys, reinstatement cost assessments and many more.



Will Whawill, Excelo Consulting Ltd
www.excelo.uk

Will is the founder of Excelo Consulting. Excelo act as specialist legal cost advisors and project planners to the Law Firms and the wider legal services profession.

Excelo believe in hands on cost management by focusing on The Three P's. Projects, Pricing and Process. Excelo combine legal costs expertise, legal project management and quality management. Excelo works with customers through each stage of any legal process whether it be a costs budget for litigation, workflows for Fixed Fees or adopting a non-billable hour approach. Excelo aim to encourage and bring about change that firms need to progress in the 21st century.



Shaun Jardine, Big Yellow Penguin Ltd
www.bigyellowpenguin.co.uk

UK-based Shaun Jardine is unashamedly and unapologetically a disruptor and an Iconoclast. As a solicitor, commercial director, and former law firm CEO of a top 250 law firm, Shaun has a unique insight into what makes law firms tick and how to exploit the good bits and ditch the bad.

In 2021, after visiting the US and liaising with lawyers in Australia, Shaun achieved a long-held ambition when he led the design and implementation of a value pricing project. Later that year, Shaun founded Big Yellow Penguin to encourage and help lawyers and law firms to move on from the 20th century and adopt practices, including value pricing, which will make their futures more secure, both financially and operationally, and enjoy practicing their craft again.

Delegates will experience a number of 15-minute informative, punchy speed know how presentations where they will hear from organisations that can help increase, protect, recover, and preserve service charge funds.

Speakers will cover subjects including:

- Bank Deposit Interest Rates.
- Research and Development Tax Credits.
- Legal Enforcement- Recovering judgments more effectively.
- Service charge accounting errors to avoid.
- Value-based pricing – giving lessees a service level choice.
Can it be done?

Agenda

9.00 am	Arrival, networking and coffee (bring your own coffee!) Delegates join the event and network in the main Conference meeting room.
9.30am	Welcome and introductions
9.30am – 9.45am	Session 1 The #PROPMAN Pressure Survey Results- what do they reveal? Laura Severn, LMP LAW
9.45am – 10.20am	Session 2 Fixed Recoverable Costs Rules 2023. What they mean for property management litigation. Will Whawill, Excelo Consulting
10.25am – 10.40am	Session 3 – Speed KM Recovering R & D Tax Credits Are you leaving your lessees cash with the tax man? Bradley Chalmers, TCM Capital
10.40am – 11am	Break
11am – 11.45am	Session 4 Getting the best from your surveyor Colin Horton, Project Surveyors
11.45am – 12.15pm	Session 5 Possibility thinking How can we make the sector better? Enhancing the power of the crowd. Laura Severn, LMP LAW
12.15pm – 12.30pm	Session 6 – Speed KM
12.30pm – 1.15pm	Lunch and networking
1.15pm – 1.45pm	Session 6 Property Manager Mistakes – and how they made law! Justin Bates, Landmark Chambers
1.45pm – 2.30pm	Session 7 – Mediation 4 U With the distinct possibility that mediation is likely to become compulsory are your teams geared up on how do deal with processes that could be wildy and time consuming?
2.30pm – 2.45pm	Break
2.45pm – 3.00pm	Session 8 Value-based pricing and giving customers choice of service levels. Can it be done in the Property Management Sector? Shaun Jardine, Big Yellow Penguin
3.00pm – 3.45pm	Session 9 Service charge update. New and noteworthy cases Peter Cornell , Justin Bates, and Barrister 2. <i>N.B. If the Court of Appeal have given their decision in the Churchill v Merthyr Tydfil, a case in which mediation be made compulsory, the agenda will be altered.</i>
3.45pm – 4.15pm	Session 10 Final thoughts and wrap up Laura Severn and Peter Cornell, LMP The REMO platform will remain open until 4.15pm.

Frequently asked questions

- 1. What technology will you use to deliver this event?**

We will be using the latest virtual conference software REMO. The technology will be managed by a technical team from their UK reseller Business Buzz who have carried out over 600 events to date.
- 2. I don't know how to use the REMO software. Will you show us?**

Yes. It's simple to understand.
Each delegate will be sent detailed joining instructions prior to the event. The software is very intuitive and buzz technical staff will be available on the day to deal with any issues which may arise.
- 3. Have REMO events like this been held before in the property management sector?**

NO, but they have been used in other industries. This event is a first for the Property Management Sector.
- 4. I see you are reporting on a survey/ How does that work?**

We will provide you with a link to a survey prior to the event. The survey is anonymous, only you will know how you have voted. We will provide delegates with the results of the survey during the event and talk about general trends from those who have participated.
- 5. Seven hours is a long time to be in a virtual meeting. Will there be breaks between presentations so that delegates can obtain refreshments and have comfort breaks.**

Yes. Delegates can of course have comfort breaks and network with each other and sponsors. We have even built in a lunch break, although we will not be supplying the sandwiches!
- 6. How many from the property management sector will attend?**

To be honest we don't know. It's the first event of its kind specifically for the sector. The REMO technology can accommodate 100 delegates per floor. If more than 100 delegates book to attend, we will create a second floor. Space is effectively unlimited.
- 7. Will the event be recorded?**

Yes, the main speaker sessions in the theatre will be available after the event. Any workshop elements will not be recorded.

We hope you like
what you have read.
We hope you
are enthused.
**We hope you want
to attend
LMP:KM EXPO#1**

Booking information

Cost

£99.00 plus VAT £19.80 = £118.80

(for a single ticket)

£275 plus VAT £55 = £330 Corporate Rates

(for unlimited delegates from the same organisation)

For further information contact: -

Laura Severn, LMP Law

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Click here to book your place www.lmp-law.com/lmp-live/